S/No	Request	Response
	First Batch	
1	What's the estimated number of users/devices that should be catered for in terms of security and monitoring.	500 systems 100 servers • Windows (70 % approx.) Linux (30 % approx.)
2	What Is the estimated number of endpoints and users that would transverse the network concurrently?	1000 • Windows (60 % approx.) • Apple (8 % approx.) Android (32 % approx.)
3	Do you require a DR and if so, do you require HA at the DR site?	No
4	Do you require HA for the devices at HQ?	Yes
5	What cloud platform do you currently adopt; AWS, Azure, GCP or others and what kind of workload do you have in the cloud. Also provide an estimated total of number of virtual cores currently consumed by your workloads in the cloud.	Azure, 30 servers
6	Total number of email users in the organization	1000
7	Detailed inventory on the current Sophos install base in terms of products, licenses, and quantities	XG450 (2) Xstream bundle (Abuja) XG330 (2) Xstream bundle (Lagos) XG330 (2) Xstream bundle (Lomé)
8	Operating System	None
9	Mobile devices	Estimated 400 • iOS (20% approx.) • Android (80% approx.) Are handled as guest on the network
	Second Batch	
1	Expected Number of L2/L3 switches/devices (including routers / Firewalls for ARP tables)	Cisco switches L2-50/L3 -7 Firewall-4
2	Remote gateway is installed on	Routers
3	CLI Support validation for all deployed Layer 2	Yes
4	Consistent VLAN naming/numbering across all sites or networks	Yes
5	Dedicated VLANs for the following (please list all that apply) exists	Management, Servers, Data, VoIP, Guest
6	Use and enforcement of ACL (segregated as well) on all managed switches across the sites?	Yes
7	Is VoIP in use and allowed to connect the PC to the data network (access VLAN)?	Yes
8	Can we get SPANNED (Port mirroring) traffic sent to Appliance (Virtual) from the Layer 2 switches	Yes

9	Expected number of Wireless controllers and Access Points	Cisco 2 controllers and 60 access points Ubiquiti 1 controller and 50 access points
10	Do you have a specific or preferred security solution(s)?	No
11	Are we combining the multiple security solutions below to meet all your needs?	It depends on your proposition
12	Which of the solutions in the table do you already have? If yes, are you considering replacing it with this bid?	Sophos MDR No
13	Do you have any preferred OEMs?	No
14	Kindly Clarify if the Invitation for Bid No. is same as the Bid Reference	Yes
15	In the case of Physical appliances, please specify the type of interfaces required (copper or fiber or both)	Both
16	User & Device Authentication – Is Microsoft Active Directory in use?	Yes
17	Is high availability required	Yes
18	Is it a mix of Physical or Virtual servers?	Yes