

## COMISSÃO DA CEDEAO

ECOWAS COMMISSION



COMMISSION DE LA CEDEAO

**From:** 11/04/2023      **To:** 04/05/2023 (see French copy)  
**Client:** ECOWAS Commission  
**Type:** Expression of Interest (EOI)  
**TITLE:** **RECRUITMENT OF A CONSULTANT FOR THE EVALUATION OF  
TAX AND DUTY EXEMPTIONS AND REDUCTIONS ON LIQUEFIED  
PETROLEUM GAS (LPG) PRODUCTS AND ACCESSORIES AND  
DEVELOPMENT OF A DRAFT HARMONISED REGIONAL  
DIRECTIVE.**

Access to modern energy services in the ECOWAS region remains a major concern, particularly access to individual electricity services and modern cooking fuels.

2. In response to the misuse by households of charcoal and firewood for cooking and domestic heating in both rural and urban areas, the ECOWAS Commission launched, in 2018, a study for the development of the ECOWAS regional strategy for the popularisation of liquefied petroleum gas (LPG) as domestic cooking fuel in the region. The study highlighted several institutional, regulatory and infrastructural challenges that need to be addressed to increase the penetration of LPG in the region, a fuel that is considered cleaner and more eco-friendly.

3. At the end of the study, the Regional Strategy on LPG was adopted by the ECOWAS Council of Ministers in September 2020 through Regulation C/REG.2/9/2020. The Regional LPG Strategy will enable LPG to become the preferred cooking fuel for households in the region by 2030, i.e. to reach at least 45% use in households in the region. It will thus promote the use of LPG by addressing related challenges in order to improve its affordability and penetration at the household level.

4. One of the strategic areas of this Strategy is to "create an investment-friendly environment to attract and maintain private sector participation and financing throughout the value chain". One of the actions related to this strategic area is "to establish favourable fiscal policies such as tax exemptions and reductions for operators in the value chain to make LPG equipment and accessories accessible and affordable to households".

**5.** It is against this background that ECOWAS is launching this Consultancy service.

**6.** The objective of the study is to develop a Regional Directive on the Harmonisation of Tax and Duty Exemptions/Reductions on Liquefied Petroleum Gas (LPG) Products and Accessories, in order to make the first equipment affordable for households and to increase the penetration of this clean fuel.

In specific terms, it is intended to:

- draw up a classification of LPG products and accessories commonly used in the region;
- identify by country all tax and duty exemptions/reductions on LPG products and accessories;
- propose a regional harmonisation of tax and duty exemptions/reductions on LPG products and accessories based on international best practices;
- assess the financial impacts on tax revenues for each country.

LPG accessories include, but are not limited to:

- LPG gas cylinder (steel or composite)
- Pressure regulator
- Burner
- Adapter
- Etc.

An assessment will also be made regarding the exemptions for steel used in the manufacture of gas cylinders in order to promote local plant construction.

**7.** The main expected outcomes are as follows:

- The classification of LPG products and accessories used in the region is obtained;
- Current exemptions/reductions on LPG products and accessories are known;
- A draft Regional Directive on the Harmonization of Tax and Duty Exemptions/Reductions on LPG products and accessories is drawn up;
- The financial impact of the harmonisation on countries' tax revenues is known

**8.** The contract shall be carried out by a Resource Person who is required to meet the following profile:

- He/she must hold a Master's Degree in Engineering, Taxation, Economics, or related fields;
- He/she must have a minimum of ten (10) years' cumulative experience in an international or national organisation, consultancy or government firm;

- He/she must have a good knowledge of taxation related to refined products;
- knowledge of the downstream hydrocarbon sector of the ECOWAS region, particularly knowledge of the LPG promotion sub-sector;
- He/she must be fluent in one of the official languages of ECOWAS and have a good knowledge of one of the other languages.

9. The selection procedure will be based on Consultant Qualification selection Method with the ECOWAS Tender Code. ECOWAS Commission is under no obligation to shortlist any Consultant who expresses interest.

10. The Consultant who present the best/ most suitable profiles/CVs shall be invited to the next stage after Expressions of Interest.

11. The ECOWAS Commission now invites eligible consultant to indicate their interest in providing these services. Interested consultants must provide the necessary information and justification showing that they are qualified to perform the services These should include:

- knowledge of the one of official languages of the ECOWAS Region, which are English, French and Portuguese.
- list of verifiable technical references similar to this assignment: list of previous clients and contacts for this type of assignment stating the year and the cost of the assignment;
- the contact Address (location, contact, BP, Telephone, Fax, e-mail).

12. The selection of the consultant will be made following the criteria for the Selection of Individual Consultants set out in the Guidelines for Consultants. The candidate with the highest score will be invited to submit a technical and financial proposal.

13. Interested consultant may obtain further information at the address below during office hours: **Monday to Friday from 9.00 am GMT+1 to 5.00 pm GMT+1. Procurement Division, Directorate of General Administration, ECOWAS Commission, Plot 101, Yakubu Gowon Crescent, Asokoro District, P. M. B. 401 Abuja Nigeria or by E-mail to this following addresses:** [procurement@ecowas.int](mailto:procurement@ecowas.int); [jumoren@ecowas.int](mailto:jumoren@ecowas.int), [ikkamara@ecowas.int](mailto:ikkamara@ecowas.int); [akoumoin@ecowas.int](mailto:akoumoin@ecowas.int).

14. Expression of Interest must be in any of the three Community official languages (English, French or Portuguese) and delivered in sealed envelopes and clearly marked **“RECRUITMENT OF A CONSULTANT FOR THE EVALUATION OF TAX AND DUTY EXEMPTIONS AND REDUCTIONS ON LIQUEFIED PETROLEUM GAS (LPG) PRODUCTS AND ACCESSORIES AND DEVELOPMENT OF A DRAFT HARMONISED REGIONAL DIRECTIVE.”, Do not open except in the presence of the Tender Committee”** to the address below latest by **Thursday May 04, 2023 at 11.00 am (GMT+1).**

The ECOWAS Tender Box is located in the Procurement Division, Directorate of Administration and General Services, 1st Floor ECOWAS Commission, 101 Yakubu Gowon Crescent, Asokoro District, P. M. B. 401 Abuja Nigeria.

15. This EOI is also published on the ECOWAS website <http://www.ecowas.int/doing-business-in-ecowas/ecowas-procurement>

Commissioner, Internal Services.(CIS)

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