



WEST AFRICAN HEALTH ORGANISATION (WAHO)

REGIONAL PROJECT FOR DEMOGRAPHY, SEXUAL AND REPRODUCTIVE HEALTH (DEMSAN)

CALL FOR EXPRESSION OF INTEREST

Reference No FM/TEND/AMI/DEMSAN/2022/01/bk

FOR THE RECRUITMENT OF A CONSULTING FIRM

Recruitment of a Consultancy for the Design of a Regional E-health Strategic and Investment Plan for WAHO under the Demography and Sexual and Reproductive Health Project (DEMSAN)

1- Introduction

The West African Health Organisation (WAHO) has received technical and financial support from the French Development Agency (AFD) for the implementation of the Regional Project for Demography, Sexual and Reproductive Health (DEMSAN) and intends to use part of the funds to finance the recruitment of a Consultancy to develop WAHO Regional Strategic and Investment Plan for E-health.

2- Objective

The general objective of this assignment is to develop a regional e-health strategic and investment plan for WAHO spanning 2022-2026.

More specifically, aims of the mission is to:

- Present detailed strategic directions and priority e-health action choices in line with WAHO's overall strategy;
- Identify e-health related opportunities for WAHO;
- Adapt, complement, support and expand, where possible, existing e-health related activities;
- Be innovative and lead the development of viable e-health projects;
- Propose a better organisation of expertise to guarantee a level of service suitable to existing needs, both at country and WAHO levels;
- Draw up a schedule and define the material and human resources needed to stimulate and promote the organisational and functional changes that to lead to the establishment of an efficient and reliable e-health system.
- Propose a costed regional e-health action plan.

3- Duration

The assignment will last a maximum of two and half (2.5) months from the date the contract is signed.

4- Documents to be provided

Interested persons are invited to apply. Interested consulting firms must demonstrate that they possess the requisite qualifications and relevant experience (documentation on the firm and its areas of competence, references on execution of similar contracts in the past) to undertake the mission.

The references must be evidenced by cover pages and Contract signature pages or Certificates of successful completion. A table summarising past experience/references must include the purpose of the mission, the address of the client, the cost of the activity, year of completion, and duration.

5- Qualifications

The study will be carried out by a consultant (firm) with extensive experience in the development of strategic documents as well as action and investment plans in the field of digital health. They must demonstrate experience in providing support for rolling out of multiple concrete e-health projects in various medical fields in a variety of contexts (particularly in Africa).

Demonstrated expertise in generating a regional drive among all e-health stakeholders to successfully co-construct and secure buy-in for the strategic and investment plan.

The firm must have good organisation and knowledge in the field of communication and health.

The West African Health Organisation (WAHO) is requesting the services of a firm (consultant) with proven experience in strategic planning and investment (and having conducted at least two similar assignments in the past).

Interested Consultancies are invited to submit an expression of interest package including

- A duly signed letter of expression of interest,
- A copy of the certificate of incorporation,
- Core staff's presentation: surname, first names, level of education, professional experience,
- A list of the most important achievements in the field of intervention over the last five years (with at least two (02) copies of certificates of successful completion or any other evidence deemed acceptable).
- If the consulting firm is incorporated as a consortium: a copy of the consortium agreement concluded by all its members or a letter of intent to form a consortium should their proposal be selected, signed by all its members and accompanied by a draft indicative content for the proposed consortium agreement.
- AFD's declaration of integrity, eligibility and environmental and social responsibility, as set out in the annex to the "Guidelines for Procurement financed by AFD in Foreign Countries" available on the AFD website www.afd.fr, signed by a duly authorised representative of the applicant (proof of the signatory's authorisation must be provided).

6- The criteria for evaluating the references are as follows:

WAHO will draw up a shortlist of a maximum of six (6) firms, pre-selected on the basis of the applications received, to which it will send the request for proposals for the provision of the required services.

- Experience in the development of strategic documents and/or action and investment plans in the health sector in general: **40 points**.
- Experience in supporting the deployment of multiple concrete telehealth projects in different medical fields in various contexts, particularly in Africa: **20 points**
- Know-how in creating a regional dynamic of all e-health stakeholders to successfully co-construct and adhere to this strategic and investment plan: **20 points**
- Knowledge in the field of communication and health: **10 points**
- Permanent staff (organization): **10 points**.

The Consultancy will be selected according to the “Quality-based Selection” (QS) method as described in the Procurement Guidelines for by AFD-Financed Contracts in Foreign Countries, 2017 Edition.

The eligibility criteria for AFD financing are specified in Article 1.3 of the “Procurement Guidelines for AFD-Financed Contracts in Foreign Countries”, available online on AFD's website: www.afd.fr.

Interested consultants must provide documentary evidence attesting that they possess the required qualifications and relevant experience to carry out the assignment. In this regard, they must provide evidence of recent and similar references.

In the event of a tie, the consultant with more experience in e-health will be given preference.

7- Other information and application deadlines

Interested Consultancies may also obtain additional information on reference materials from the address below and during work hours from Monday to Friday 08h00 to 16h00. Madam Lalaissa AMOUKOU, Email: lamoukou@wahooas.org

They may also download the TOR or this call for EOI from WAHO website: ww.wahooas.org; or from [tp://afd.dgmarket.com](http://afd.dgmarket.com).

Interested and suitably qualified Consultancies are invited to express their interest by submitting their application electronically to <https://data.wahooas.org/tenders/tenders/list>. The deadline for receiving applications is **April 15, 2022 at 12.00 GMT**.

Neither WAHO nor AFD shall bear the cost of preparation and sending of the EOI by the Consultancy.



Prof Stanley OKOLO
Director General