



**ECOWAS COMMISSION
COMMISSION DE LA CEDEAO
COMISSÃO DA CEDEAO**

**REQUEST FOR EXPRESSION OF INTEREST
(Consulting services – Consultancy Firm selection)**

Selection of a Consultant (Firm) to Update the Financial and Macro-Economic Component of the Study on the Establishment of the Fund for the Development of Transport and Energy Sectors in ECOWAS – FODETE - ECOWAS

Reference No. QCBS/PPDU-FODETE/PROC/02/22

The 36th session of ECOWAS Head of States and Government Summit, held in Abuja (Nigeria) on 22nd June 2009, instructed the ECOWAS Commission to work closely with the ECOWAS Bank for Investment and Development (EBID), the African Development Bank (AfDB) and the Project Preparation and Development Unit (PPDU) in order to define the modalities for the setting up of a Fund for Development and Financing of ECOWAS Transport and Energy sectors (FODETE-ECOWAS).

Similarly, the 37th Ordinary Summit held in Abuja 22nd February 2010 reaffirmed its support for the establishment of the FODETE-ECOWAS and requested the President of Cote d'Ivoire to continue his coordination role in the development of the regional infrastructural networks.

FODETE-ECOWAS is dedicated to financing the development of regional infrastructure in the Transport and Energy sectors and is expected to be fed from a levy on the key export resources within the region (agriculture, mines, oil, gas, etc...).

To this end, ECOWAS Commission recruited a Consultant to carry out a feasibility study for the set up and establishment of the Fund. The Consultant's assignment will include examining the effect on the economy (national and regional) of establishing the FODETE and propose mitigating measures. Specifically, to:

- i.** Conduct the economic, financial and legal feasibility analysis relating to the creation of the FODETE-ECOWAS;
- ii.** Define the conditions for set up of the funds;
- iii.** Define the modalities for feeding the fund;
- iv.** Elaborate the governance and operational modalities.

The Study was completed in March 2016 after a series of validations meetings by ECOWAS Member States. The Study concluded that FODETE can provide a credible and sustainable financing mechanism for the energy and transport sectors in the ECOWAS region.

Justification

FODETE is premised on the application of levy rates on the region's natural resources (agriculture, mining, hydrocarbons etc). The financial and economic analysis was conducted upon the base year of 2013 and projections were made over a twenty-year period up to 2032. Since 2013, the economic situation in the sub-region has evolved considerably with the discovery of petrol and gas as well as the changes in the overall economic trends in some ECOWAS Member States. Furthermore, there has been new policy and strategic orientations in transport and energy sectors in certain ECOWAS Member States. Upon this basis, there is justifiable need to update the Financial and Macroeconomic Feasibility Analyses of the Study to better reflect prevailing circumstances.



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Scope of Service

In order to address the above, the ECOWAS Commission is seeking to engage a Consultancy firm to conduct an update of the FODETE Study.

Using recent data from Member states, the Consultancy services (“the Services”) shall include but not necessarily limited to the duties and responsibilities outlined below:

- Review and update the Financial and macroeconomic analysis with respect to the possible impact of the proposed levies on the economies of ECOWAS Member States and propose mitigation measures;
- Review and update the financing needs in energy and transport outlined in the Study in line with the ECOWAS Regional Infrastructure Masterplan (2020-2045);
- Based on 2016 FODETE Feasibility Study, review and update the resources and the mode of supply of the Fund, namely:
 - i. the products targeted: agricultural, mining, oil, other, etc...
 - ii. the rates and modalities of levies by type of product and the distribution key by country
 - iii. the expected resources in the short, medium and long term: an evaluation of the different products in the region is necessary as well as the expected and projected revenues over the period of the ECOWAS Infrastructure Masterplan development.

The ECOWAS Commission now invites eligible Consulting firms to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. *The shortlisting criteria are as follow:*

Experience

- The Consultancy firm must have vast experience in carrying out economic and financial studies in the ECOWAS region
 - The Consultant must be a firm with extensive experience in institutional studies and reforms, particularly in the areas of fund establishment and infrastructure finance.
 - The Consultancy firm must have demonstrated experience in the execution of at least two similar assignments.
 - The Consultancy firm is expected to present an experienced multidisciplinary team comprising at least the following:
 - Team Lead with vast experience in Fund establishment /management
 - Economic /Financial expert
 - Macro-Economist
- The professionals who make up this team must have at least a Master’s degree in their specific disciplines and possess at least 10 years work experience except the Team leader who must have at least 15 years work experience.



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Language

- The consultant shall demonstrate its ability to work in any of the three ECOWAS Official languages (English, French and Portuguese).

Duration

- The duration of the contract shall be for a period of six (6) weeks.

NB: In addressing the above listed criteria, Consultancy firms must provide tangible evidence and detailed references for all claims made in terms of experience and capabilities, similar assignments, availability of appropriate skills among staff etc. Each reference provided should be summarized on a project sheet and will be considered and accepted only if the candidate attaches supporting documents indicating the contact information of the contracting authorities so as to facilitate verification of the information provided, covering contracts OR copies of attestation(s) of good performance of each contract presented, as issued and signed by the Client.

Interested Consultancy firms may apply as a consortium or partnership to ensure and/or boost their consolidated capacities to execute the assignment.

The attention of interested Individual consultants is particularly drawn to **Article 118 of the ECOWAS Revised Procurement Code (“Infringements by Candidates, Bidders and Awardees”)**, providing information on corrupt or fraudulent practices in competing for or executing a contract. In addition, please refer to the following specific information on conflict of interest related to this assignment as per **“Article 119 of the ECOWAS Revised Procurement Code**.

The Consultants will be selected in accordance to the Quality and Cost-based Selection (QCBS) method set out in the ECOWAS Revised Procurement Code **and a shortlist of five to eight (5-8) firms, which present the best profiles with all claims dully substantiated, shall be drawn up** for further consideration after the expression of interest.

Interested consultants may obtain further information at the email addresses below during office hours: **Monday to Friday from 9.00 am GMT+1 to 5.00 pm GMT+1.**

Email: sbangoura@ecowas.int; procurement@ecowas.int; with copy to: mzongo@ecowas.int ; kfye@ecowas.int; ppdu@ecowas.int,

Expressions of Interest (**1 original and 3 copies**) must be delivered in sealed envelopes and clearly marked **“Selection of a Consultant (Firm) to Update the Macro-Economic Component of the Study on the Establishment of the Fund for the Development of Transport and Energy Sectors in ECOWAS – FODETE - ECOWAS”**, **Do not open except in the presence of the Evaluation Committee”** to the address below latest by **March 11, 2022 at 11.00 am (GMT + 1).**

The ECOWAS Tender Box is located in the Office of the Commissioner, General Administration & Conference, 5th Floor ECOWAS Commission, 101 Yakubu Gowon Crescent, Asokoro District, P. M. B. 401 Abuja Nigeria.

Please note that electronic submissions are not accepted and will not be evaluated.



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This EOI is also published on the ECOWAS website <http://www.ecowas.int/doing-business-in-ecowas/ecowas-procurement> and the ECOWAS PPDU website www.ppd.org

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